



**RAINEY INSTITUTE**  
Where the arts change lives

**2017-18**

# ANNUAL REPORT



## From the Board of Director's Chair & Executive Director

**R**ainey Institute develops positive growth for Greater Cleveland's youth through education and engagement in the visual and performing arts. The mission of Rainey is still clear today, helping the children who need us the most. Each and every day at Rainey, we touch lives through our programs in music, dance, drama and visual arts. We believe in the transformative power the arts have in shaping young lives.

What an exciting year. Rainey Institute continued to expand its programs and served more than 2,500 children. We started a new El Sistema@Rainey orchestra music program at Village Prep-Willard Campus, providing 125 kindergarten and first grade students with general music classes and after school students with orchestral ensemble programming. Rainey launched its Dance Mastery Program, providing 30 students in 3rd through 8th grade with daily instruction in hip-hop, modern, and ballet dance forms. Rainey continues to give back to the community by providing programming inside Cleveland Public Libraries and began arts programming at Family Promise, a local nonprofit agency focused on transforming the lives of homeless families.

Organizationally, Rainey Institute continues to grow and succeed. We are grateful to have received our 4th consecutive 4-star rating from Charity Navigator, demonstrating our strong financial health and commitment to accountability and transparency. Only 16% of the charities evaluated by Charity Navigator have received at least 4 consecutive 4-star evaluations. In addition, Rainey continues to partner with Case Western Reserve University to better measure the impact of our programs. Our Board of Directors' commitment to Rainey Institute's success is unwavering.





# '17-'18 PROGRAMS

## HIGHLIGHTS

Performed at **Severance Hall**, the **Cleveland Museum of Art**, the **Natural History Museum**, and **Rock & Roll Hall of Fame**

Implemented new **Dance Mastery Program**

Started After School **El Sistema@Rainey** Programming at **E-Prep & Village Prep Willard**

Received our 3rd consecutive **4-Star Rating** from Charity Navigator

Created visual arts programming for **Family Promise Homeless Shelter**



The **After School Program** ran Monday through Friday from 2:30 to 6:00 p.m. throughout the school year. This program provided homework help, arts instruction, and a healthy snack. Children in after school participated in one of two programs:

- **El Sistema@Rainey** provided daily orchestra music instruction to students in grades 2-8. Students performed on stage at Severance Hall and Cain Park.
- **Arts Enrichment Program** provided children with an opportunity to experience a variety of artistic mediums including dance, drama, visual art, and music.

Our **Group Classes** and **Private Lessons Program** provided classes in music, dance, theater, visual arts, sewing, teen leadership, and private instrument and voice lessons.

The **Early Childhood** and **Preschool Arts Enrichment Program** provided weekly arts programming for preschoolers, age 3-5. During their 90-minute session, children participate in three 30-minute classes in visual arts, rhythm and song, and tumbling and movement.

The **SummerDay Camp** was a six-week program, Monday through Friday, 9:00 a.m. to 5:00 p.m. Summer campers immersed themselves in all of the artistic disciplines, as well as classes in reading, writing, and math. Summer Camp culminated with an arts festival for the community.

The **Teen Leadership Program** provided leadership and life skills training, community service, attendance at professional arts and cultural events, and visits to college campuses to youth age 14 - 18.

**Summer Arts Classes** at **East Cleveland Summer Enrichment Academy** was a six-week program for East Cleveland students in grades 2-8. The District provided academic enrichment in reading and math; Rainey Institute provided art activities including dance, drama, music and visual arts.

Our **Community Wrap-Around Services** at **Case Elementary School** provided a variety of support services to children and families including after school and arts programs.

The **Dance Mastery Program** provided students in 3rd-8th grade with daily, mastery based instruction in Hip-Hop, Ballet, and Modern dance forms.



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ES@R - Village Prep Willard Site Coordinator

**Darnell Weaver**

Dance Coordinator

**Yolanda Walker**

Office Manager

**Kirby Suntala**

Administrative Assistant



# FINANCIAL SUMMARY

## Operating Revenues

Program Fees	183,650
Contracted Services	116,895
Contributions	328,341
Foundation Grants	608,723
Government Grants	174,227
Special Event	82,897
Endowment	114,972
Other Income	5,536

<b>Total</b>	<b>1,615,241</b>
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## Operating Expenses

Fundraising	13,939
Personnel	1,124,634
Administrative	11,560
Program	236,832
Occupancy	81,887

<b>Total</b>	<b>1,468,852</b>
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\*Operating Revenues/Expenses reflect the Audited Financial Statement for Sept. 1st, 2017 through Aug. 31st, 2018

# DONOR LIST

Rainey Institute is proud to acknowledge the following individuals and institutional donors for their exceptional generosity in 2017 - 18. It is through their support that Rainey remains a place where the arts change lives.

## **\$100,000 & Above**

The Cleveland Foundation  
United Way of Greater Cleveland

## **\$25,000.00 to \$100,000.00**

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The George Gund Foundation  
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## **\$10,000.00 to \$24,999.00**

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## **\$5,000.00 to \$9,999.00**

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## **\$2,500.00 to \$4,999.00**

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Brooke Winslow  
Sandra Woolley  
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## Tribute Gifts

**In Memory of Sister Madeline Columbro**  
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**In Memory of James Gibans**  
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**In Honor of Ted Horvath & Jeanne Epstein**  
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The Mimi Testen Family

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